We offer great opportunities to our partners!
Dear Ladies and Gentlemen!

Let me heartily greet You in our ancient and heroic land. I invite You to get a closer acquaintance with our region.

The present business pages for investors will definitely provide You with the bright illustrations of various resources of our Smolensk Region. I feel sure that the up-to-date overview of the regional potential will be of great interest for top managers, representatives of business elite, entrepreneurs, other specialists interested in the Smolensk Region.

Being the Western gate of Russia, Smolensk has a unique geographical location which creates the prerequisites necessary for increasing and implementing the investment potential of the region. Smolensk is an important transportation and communication hub with the shortest highways and railways running from Central Russia to Europe.

The vast territory and rich mineral resources, significant technological and intellectual potential make the region attractive for investors, Russian and international companies and financial organisations.

The Smolensk Region can boast its congenial conditions for stable economic development. The Administration of the Smolensk Region has worked out a clear investment policy aimed at the improvement of the regional investment climate and provision of investment safety. We provide assistance for those partners who strive to establish mutual relations in various business fields.

Our region is open to those partners who pursue serious and positive interests. We express our readiness for widening cooperation in industrial, technological, investment and scientific spheres.

I believe that the Smolensk Region will always be a hospitable home for investors. I wish all business community prosperity and successful implementation of investment projects.

Governor of the Smolensk Region
A.V. Ostrovskiy
The Smolensk Region is an important transportation and communication hub. 68 million people are currently living within a 500-km radius from Smolensk.
Smolensk Region today

- 180 km from Moscow
- A number of highways connecting Russia with European countries
- Unique geographical location and congenial conditions for logistics and terminals

- 1900 deposits of mineral resources
- 56 deposits of fresh underground water
- 12 deposits of mineral underground water

35% Russian and 75% international goods from Western Europe are transported through the territory of the Smolensk Region

Total area: 49,800 km²
Population: 1,000,000 people
25 municipal districts
2 towns
10,700 km of highways
1,259 km of railways
Transportation hubs: Smolensk, Vyazma, Roslav

Smolensk - Minsk - 348 km
Smolensk - Moscow - 395 km
Gagarin - Moscow - 180 km

Moscow - Smolensk - 4 hours
Minsk - Smolensk - 3 hours
Warsaw - Smolensk - 4 hours 30 minutes
Gagarin - Moscow - 1 hour 10 minutes
Warsaw - 2 hours 45 minutes
Berlin - 1 hour 10 minutes
Paris - 3 hours 40 minutes
Riga - 1 hour 10 minutes

VISA
Swallow
Information support and consulting services for the regional enterprises on the establishment of business contacts with partners from other Russian regions and abroad.

Provision of securities for small and medium sized enterprises.

The fund implements the programmes of innovative development designed to set up new and improve existing high-tech companies, increase their profits, attract investment, and create new work places.

The Fund stimulates modernization of Russian industry and encourages the production of competitive products which provide import substitution.


Initiation, management and development of the national guarantee system ensuring the dynamic development of the entrepreneurship.

The fund implements the programmes of innovative development designed to set up new and improve existing high-tech companies, increase their profits, attract investment, and create new work places.
MICRO-LOANS

8% per year

10% per year

DEPENDING ON THE KIND OF ECONOMIC ACTIVITY

GUARANTEES FOR SMALL AND MEDIUM Sized ENTERPRISES

SMOLENSK REGIONAL FUND FOR SUPPORT OF ENTREPRENEURSHIP

Loans for entrepreneurs and companies:
- 10 000 - 1 000 000 roubles;
- 1-3 years depending on the type of economic activity.

8% per year

10% per year

for companies working in agriculture, industrial production and service.

for companies working in other spheres including trade.

To receive a bank loan

• the borrower submits a limited number of documents
• the loan is provided within 3-5 day
• no pledge security
• early credit repayment

Guarantee fund

Guarantees up to 20 mln roubles for bank loans and letters of credit no longer than for 5 years.
• the commission for guarantee provision does not exceed 1/3 of the key interest rate defined by the Central Bank of Russia
• covers up to 50% of the loan or the letter of credit
• decisions are made within 7 days

To be eligible for the Fund loan/guarantee the applicant should:
• be qualified as a small or medium sized enterprise (Federal law 209-FZ issued on July 24th, 2007)
• be registered as a tax payer and function in the territory of the Smolensk Region
• not have any debts into the regional budget

Smolensk Regional Fund for Support of Entrepreneurship is accredited by the OJSC «Non-bank depository and credit company «Agency of credit guarantees»
**State support for investment activity of big business**

**TAX RELIEF FOR INVESTORS**

- **0%** CORPORATE PROPERTY TAX
- **4,5%** CORPORATE INCOME TAX
- **10 years** validity period
- **300 million roubles**

**SUBSIDIES**

Subsidies in the amount of corporate income tax are annually given for reimbursement of expenses incurred while implementing PRIORITY investment projects

- **7 years**
- **≥ 3 bln roubles**
- **≥ 200 employees**

**Priority economic activities:**
- food production
- machinery and technical equipment manufacturing
- electrical facilities, electronic and optical equipment manufacturing
- vehicles and transport facilities manufacturing
- pharmaceutical goods production

**OTHER KINDS OF SUPPORT:**

- Investment project management
- Project design and business counselling
- Information and administrative support

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**State support for investment activities of the small and medium enterprises**

**TAX RELIEF FOR INVESTORS**

- **0%** CORPORATE PROPERTY TAX
- **4,5%** CORPORATE INCOME TAX
- **10 years** validity period
- **300 million roubles**

**SUBSIDIES**

- Reimbursement up to 75% of the expenses on technological connection to power grid facilities less than 1,5 MW
- Reimbursement up to 50% of incurred expenses for purchasing equipment for setting up and (or) developing and (or) upgrading production process
- Reimbursement up to 90% of expenses for the first installment (advance) payment to those subjects who signed a leasing agreement with Russian leasing companies
- Reimbursement up to 3/4 Bank of Russia key interest rate which does not exceed 70% of all actually incurred expenses for interest payments under leasing agreements with Russian leasing companies

**Priority economic activities:**
- food production
- machinery and technical equipment manufacturing
- electrical facilities, electronic and optical equipment manufacturing
- vehicles and transport facilities manufacturing
- pharmaceutical goods production

**SUBSIDIES**

**OTHER KINDS OF SUPPORT:**

- Investment project management
- Project design and business counselling
- Information and administrative support
Logistics centres and terminals

**CLT «KRASNINSKY» LLC «RHENUS TERMINAL»**

LOCATION: M-1 motorway, 3 km from the Belarus border. Smolensk region, Krasninsk district, Krasnaya Gorka village, Zarechnaya Str., Bld. 2.

- 3 km from the Belarus border
- 400 parking places
- Warehouse for temporary storage - 2500 m²

**CLT «KRASNINSKY» LLC «RHENUS TERMINAL»**

LOCATION: M-1 motorway, 3 km from the Belarus border. Smolensk region, Krasninsk district, Krasnaya Gorka village, Zarechnaya Str., Bld. 2.

- 3 km from the Belarus border
- 400 parking places
- Warehouse for temporary storage - 2500 m²

**CLT «KRASNOYE» LLC «ALFA-TRANS»**

LOCATION: Smolensk region, 454 km on the M-1 motorway, 2 km from the Belarus border.

www.alfa-trans.ru

**CLT «STABNINSKY» LLC «ALFA TRANS TERMINAL»**

LOCATION: Smolensk region, Stabna village, 6 km from M-1 motorway.

- 700 cargo vehicles per day
- General competence terminal
- Terminal of excise duty
- One of the largest terminals in Russia

www.ru.rhenus.com

**CLT «SMOLENSKY» LLC «TRANSIT-C»**

LOCATION: Smolensk, Lavochkina Str. 105.

**CLT «ROSLAVLSKY» LLC «ROSLAVL-TERMINAL»**

LOCATION: Smolensk region, Roslavlsky district, Roslavl, Karl Marks Str. 166.

- Warehouse: approximately 2,5 ha
- Parking for 140 large cargo vehicles

**WAREHOUSE FOR TEMPORARY STORAGE «ALFA-LOGISTIK»**

LOCATION: Smolensk region, Yartsevo, 329 km on М-1 motorway.

- Warehouse: 2500 m²

**WAREHOUSE FOR TEMPORARY STORAGE LLC «EL TRANS+»**

LOCATION: Smolensk region, Yartsevo, 2 Mashinostroitelnyaya Str., Bld. 5/3

**WAREHOUSE FOR TEMPORARY STORAGE ZAO «INVEST MULTIMODAL»**

LOCATION: Smolensk region, Yartsevo, 329 km on М-1 motorway.

**WAREHOUSE FOR TEMPORARY STORAGE «KATYNSKY TERMINAL»**

LOCATION: Smolensk region, Smolensky district, Nikolskaya village, Dorozhnaya Str. 3.

**WAREHOUSE FOR TEMPORARY STORAGE «ALFA-LOGISTIK»**

LOCATION: Smolensk region, Yartsevo, 329 km on М-1 motorway.

- Warehouse: 2500 m²

**WAREHOUSE FOR TEMPORARY STORAGE LLC «VYAZEMSKY TERMINAL»**

LOCATION: Smolensk region, Vyazma, Elevatornaya Str. 12

**WAREHOUSE FOR TEMPORARY STORAGE LLC «ELTRANS+»**

LOCATION: Smolensk region, Yartsevo, 2 Mashinostroitelnyaya Str., Bld. 5/3

**CLT «ROSLAVLSKY» LLC «ROSLAVL-TERMINAL»**

LOCATION: Smolensk region, Roslavlsky district, Roslavl, Karl Marks Str. 166.

- Warehouse: approximately 2,5 ha
- Parking for 140 large cargo vehicles

**PARTICIPANT OF THE FOLLOWING PROJECTS: “SIMPLIFIED CUSTOMS CORRIDOR” RUSSIA - TURKEY, RUSSIA - ITALY**

www.ru.rhenus.com

**ONE OF THE LARGEST TERMINALS IN RUSSIA**

**3 KM FROM THE BELARUS BORDER**

**400 PARKING PLACES**

**WAREHOUSE FOR TEMPORARY STORAGE - 2500 M²**

**THE 1ST WAREHOUSE BUILT BY AN INTERNATIONAL FORWARDING AGENT IN THE SMOLENSK REGION**

**14**

**15**
Reserve land fund
for agricultural usage
of more than 716 thousand ha

Including:
- Dukhovshchinsky district - 44 thousand ha
- Elninsky district - 42 thousand ha
- Krasninsky district - 36 thousand ha
- Monastyrshchinsky district - 54 thousand ha
- Pochinkovsky district - 35 thousand ha
- Roslavlsky district - 53 thousand ha
- Rudnyansky district - 70 thousand ha
- Safonovsky district - 36 thousand ha
- Smolensky district - 37 thousand ha
- Sychyovsky district - 30 thousand ha
- Shumyachsky district - 32 thousand ha

Reserve Land*
Agricultural Land*
* Possible land rezoning

** Possible technological connection to power grid facilities less than 50 MW

** Priority investment sites

1. Arkhipovka
   - 20.87 ha investment site
2. Tishino
   - 43.8 ha investment site
3. Rudnya
   - 1005 ha investment site
4. Berezhnany
   - 4 ha investment site
5. Velyuzhino
   - 22 ha investment site
6. Kamenka
   - 64 ha investment site
7. Gagarin
   - 106.28 ha investment site
8. Lonnitsa
   - 8.24 ha investment site
9. Resurs
   - 52.5 ha investment site
10. Astapkovich
    - 110.3 ha investment site
11. Kardymovo
    - 6 ha investment site
12. Buda
    - 25 ha investment site
13. Krasnaya Gorka
    - 4.37 ha investment site
14. Smolenskaya
    - 7.1 ha investment site
15. Kovalyovka
    - 13.5 ha investment site
16. Belkino
    - 400 ha investment site
### «PHOENIX» State industrial park

- 60 ha
- **TAX CONDITIONS:**
  - PROFITS TAX: 0%
  - LAND TAX: ✔
  - PROPERTY TAX: ✔
  - TRANSPORT TAX: ✔

- Modern production facilities (4-5th hazard class):
  - metal processing
  - machine manufacturing
  - production of metal and plastic goods
  - consumer goods industry
  - food industry

### «Safonovo» Industrial park

- 130 ha
- **TAX CONDITIONS:**
  - PROFITS TAX: 0%
  - LAND TAX: ✔
  - PROPERTY TAX: ✔
  - TRANSPORT TAX: ✔

- Modern production facilities (2-5th hazard class):
  - production of composites
  - chemical production
  - educational centre
  - experimental station for growing hemp and flax

*Highly qualified specialists
*complex engineering infrastructure
*land plots sized 0.5 - 10 ha
*congenial conditions for transportation and logistics
*attractive prices
**Development priorities**

- **TEXTILE AND CLOTHING INDUSTRY**
- **CHEMICAL INDUSTRY**
- **WOOD PROCESSING**
  - Possible increase of timber procurement threefold
- **MACHINERY**
  - >200 enterprises
  - >35,000 work places
- **AGRICULTURE**
  - >1.7 ha of agricultural land developing cattle breeding and plant growing
- **TOURISM**
  - 60 museums,
  - 4,220 objects of cultural heritage (historical and cultural monuments),
  - 1,750 archeological museums,
  - nature reserves (the national parks «Smolensk Lakeland» and «Gagarinsky»)

**TAX CONDITIONS:**

- **PROFITS TAX:** 15.5%
- **LAND TAX:** 0%
- **PROPERTY TAX:** 0%
- **TRANSPORT TAX:** 0%

**STABNA Transportation and logistics complex**

- **Moscow**
- **SMOLENSK**
- **Stabna**
- **Excise Customs Terminal**
- **Customs Terminal of General Competence**
- **Phyto-control**
- **Veterinarian Control**
- **Customs Clearance of Goods, Materials and Accessories**
- "Green customs corridor" for Russia – Turkey, Russia – Italy.

**Development priorities**

- **14 warehouses of temporary storage**
- **6 customs and logistics terminals**
- **EXPLOITATION OF PEAT AND LIME DEPOTIS**
  - 25% of the total extraction of sand and gravel in the Central Federal District

www.stabna.ru
The Smolensk Region is one of the industrial regions of Central Russia. 

- ¼ of workforce is employed in industrial production
- > 30% gross regional product
- about 30% of tax revenues

Industrial centres, manufacturing over 90% of the total volume of industrial products:

- Smolensk
- Roslavl
- Yartsevo
- Desnogorsk
- Dorogobuzh
- Vyazma
- Gagarin
- Safonovo
- Vyazma
- Gagarin

Sectoral structure of GNP:

- Production and distribution of electric power, gas and water
- Chemical industry
- Food industry including production of alcohol and tobacco
- Electrical equipment manufacturing
- Jewellery production
- Transportation and communication
- Metallurgical production and metalwork
- Production of non-metal mineral commodities
- Production of rubber and plastic goods
- Machinery manufacturing
- Wood processing
- Textile and clothing
- Extraction of mineral resources
- Cellulose and paper manufacturing
- Leather production and shoe making

The Smolensk Nuclear Power Station

Llc «EGGER Drevpodukt Gagarin» (EGGER, Austria)

«Kristall» Production Corporation

OJSC «OSRAM» (OSRAM AG, GERMANY)

The Smolensk Region is one of the industrial regions of Central Russia.
Agricultural Complex «MIRATORG»
- the company plans the construction of four cattle farms for meat production and a logistics centre;
- the amount of investment is about 2 bln roubles;
- 200 work places.

PRIORITIES OF AGRICULTURAL POLICY:
- production increase
- competitiveness and congenial conditions for agricultural goods on the market
- financial sustainability of agricultural producers
- complex development of rural territories

State support of agribusiness

- State support of agribusiness
- Specialisation
- Subsidiaries
- Tax exemptions

E 30
**Education**

- 279 educational institutions
  - 35,3 thousand people
- 403 schools
  - 80,8 thousand people
- 66 centres
  - 53 thousand people
- Vocational: 32 schools
  - 128 professions
- Higher education: 33 institutions
  - 80 majors

**Healthcare**

- 73 REGIONAL STATE HEALTHCARE INSTITUTIONS
- Regional Clinical Hospital
- Regional Children’s Clinical Hospital
- Veterans’ Hospital
- Emergency Care Hospital
- Perinatal Centre
- Centre for Prevention and Treatment of AIDS and Infectious Diseases
- Blood Centre
- Institute for Pathology

«FEDERAL CENTRE FOR TRAUMATOLOGY, ORTHOPEDICS AND PROSTHESES» IS EQUIPPED ACCORDING TO THE WORLD MEDICAL STANDARDS
Culture

- Smolensk Regional Philharmonia
- Tverdovsky Regional Library is among the best regional libraries in the country
- Griboedov State Drama Theatre
- Tenishevs Cultural and Exhibition Centre

Tvardovsky Regional Library is among the best regional libraries in the country

Smolensk Regional Philharmonia

Griboedov State Drama Theatre

Tenishevs Cultural and Exhibition Centre

2013 – 1150th anniversary of Smolensk

Sport

2417 sports facilities are visited by over 56 thousand people:

- 25 stadiums
- 4 ice palaces
- 41 swimming pools
- 20 skiing complexes

SPORTS AND PHYSICAL EDUCATION INSTITUTIONS:
- Smolensk State Academy of Physical Culture, Sport and Tourism
- Smolensk State School of the Olympic Reserve
- Smolensk College of Technology and Sport
- Gagarinsky Teaching School
- Training Centre of the Smolensk Region Teams
- 10 specialised sports schools of the Olympic reserve for children, 31 sports schools for children, 21 sports clubs

The Smolensk Region annually holds special winter and summer olympiads, regional competitions in track and fields, skiing, etc. for disabled children. Being members of regional teams, they also take part in Russian national and international competitions.

The «Smolenk Ring» motor-racing track in Verkhnedneprovsky, Dorogobuzh meets the international standards of circuit races. The track is 3357 m long and 12-15 m wide. www.smolenskring.ru
**PRiORITY GUIDELINES**

- Educational and event tourism
- Recreational tourism
- Religious and pilgrimage tourism
- Agricultural and ecological tourism
- Wellness tourism

**EDUCATIONAL TOURISM**

**THE OLDEST KIND OF TOURISM DYNAMiCALLY DEVELOPING THANKS TO A RICH AND DIVERSE CULTURAL AND HISTORICAL HERITAGE**

**FASCINATING SPECTACULAR SHOWS:**

- The Russian Touring Car Championship and “Slavic Cup” at the «CAR dymovo» motor-racing track (Kardymovsky district)
- International Historical Reenactment and Slavic Culture Festival «Gnesiano – 2014» (Smolensk)
- International Touristic Festival «Solovyov Crossing» (Kardymovsky district)
- Military and Historical Festival «Reenactment of the Smolensk Battle at Lubino in 1812» (Kardymovsky district)

**EVENT TOURISM**

**ECO-TOURiSM iN THE SMOLENSK REGION**

**REGIONAL TOURISM AND PILGRIMAGE**

The main centers: Smolensk, Vyazma, Boldino.

**RADA**

- Patriarch Kirill of Moscow and All Russia. From 26 December 1984 – Archbishop of Smolensk and Vyazma. Prior to the patriarch enthronement – Metropolitan of Smolensk and Kaliningrad.
- Yuri Gagarin (1934-1968), born in the Smolensk region, is the first man in space.
- 60 museums
- 1750 architectural sites
- 114 tourist agencies
- 4220 cultural sites
- 1750 cultural sites

**REgional tourism**

**ECO-TOURISM IN THE SMOLENSK REGION**

- The Ugra river is one of the most popular areas for water and recreation tourism in Central Russia.
- The Ugra Park is one of the most popular areas for water and recreation tourism in Central Russia.
- 35 unique glacial lakes
- Extensive network of hiking, water and cycling tourist routes and ecological paths
- Dozens of sites for camping and recreation
- Recreational facilities and accommodation

**the main centers:**

- Smolensk
- Vyazma
- Boldino

**museums:**

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